

Arecont Vision® Connects with Osborn Sales Solutions for the Pacific Northwest



Los Angeles, CA (21 April 2016) – [Arecont Vision®](#), the industry leader in [IP-based megapixel camera technology](#), announces the addition of Osborn Sales Solutions as the new manufacturer’s representatives for the Pacific Northwest region. Osborn Sales Solutions will work with the Arecont Vision sales team to drive revenue opportunities for professional megapixel cameras with systems integrators, distributors, and partners across the region.

“Osborn Sales Solutions has built their business on providing ‘best in class’ representation of quality products,” said Carole Dougan, Vice President of North American Sales, Arecont Vision. “Their experience, work ethic, and product portfolio make them a great addition to the Arecont Vision sales team, and customers across the Pacific Northwest region will be the beneficiaries of this new partnership.”

“Arecont Vision is an excellent addition to our product portfolio,” said William (Bill) Osborn, CEO, Osborn Sales Solutions. “We are excited about the opportunity to bring the latest industry-leading megapixel cameras, outstanding support, and the many benefits of Arecont Vision’s unique products to our customers and prospects.”

Visit Arecont Vision online at www.arecontvision.com, call us at +1.818.937.0700, or email us at sales@arecont.vision.com. Contact Osborn Sales Solutions online at

www.osbornsalessolutions.com, call them at +1.253.861.4700, or email them at bill@osbornsalessolutions.com.

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ABOUT ARECONT VISION

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision products are made in the USA. MegaVideo[®] and SurroundVideo[®] massively parallel image processing architectures are now in their 5th generation and represent a drastic departure from traditional analog and network camera designs. All-in-one products such as the MegaDome[®], MegaView[®], MegaBall[®], and MicroDome[®] series provide installer friendly solutions.

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